



FARMANCO

SPRING OUTLOOK DAY PROGRAM

YOU ARE INVITED TO ATTEND THE FARMANCO SPRING OUTLOOK DAYS

The Marketing Team will be dedicating their presentation to a Swaps and Derivatives workshop.

Refresh your skills and knowledge on futures, currency, basis and swaps as we outline the benefits (and risks) and opportunities that these products can offer your business.

Improve your price risk management and grain marketing strategies.

2017 is proving to be a difficult season for large parts of WA. However marketing your grain well in a low production year is vitally important.

There are also opportunities to hedge for 2018/19 and beyond.

We are holding a workshop series that explores all the alternative strategies, from the traditional to complex derivatives.

****Please feel free to join us for lunch and the afternoon sessions if you do not wish to attend the swaps workshop in the morning****

8:30 AM	Coffee on arrival	
9:00 AM	WELCOME/INTRODUCTION	
9:15 AM	GRAIN MARKETING	
	<ul style="list-style-type: none"> <i>Mae Connelly</i> will set the scene—giving both an introduction and a refresher on futures, foreign exchange and basis (SWAPS). How do you get started? <i>Ryan Duane</i> will then take a look at some analysis and case studies—do these tools work? What can you realistically achieve with wheat and canola. <i>Don McTaggart</i> will explore the different strategies your business can utilise with swaps and some benchmarks. When do you use swaps? 	Farmanco Marketing
1:00PM	Light Lunch Provided	
1:30 PM	AGRONOMY STRATEGY UPDATE	Farmanco Agronomy
	<ul style="list-style-type: none"> <i>Agronomic dry season strategies and local issues</i> **Esperance will have a slightly different program** 	
2:15 PM	MANAGEMENT STRATEGY UPDATE	Farmanco Management
	<ul style="list-style-type: none"> <i>Planning for 2018</i> 	
3:00 PM	Presentations Finish - Afternoon activity	

VENUES AND DATES

Dalwallinu	Tuesday 1 August	Dalwallinu Bowling Club	Faye 9295 0940
Dowerin	Wednesday 2 August	Dowerin Community Club	Faye 9295 0940
Lake Grace	Thursday 3 August	Lake Grace Sportsmans Club	Faye 9295 0940
Katanning	Tuesday 8 August	Katanning Country Club	Faye 9295 0940
Ongerup	Wednesday 9 August	Ongerup Sporting Complex	Faye 9295 0940
Esperance	Thursday 10 August	Esperance Bay Yacht Club	Cass 9071 3655

PLEASE RSVP FOR CATERING PURPOSES

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